

10th October, 2017

**To : Whom it may concern
United Nations Industrial Development Organization (UNIDO)**

The Reference Letter

We confirm that Sea Marconi Technologies S.A.S., Italy supplied the Decontamination Mobile Unit for Low Concentration PCB (DMU) to our Company in 2015.

We confirm that the DMU and service for it from Sea Marconi was exceptionally good. The assembly, commissioning and handover was professional and faultless, in all aspects. The after sales service has been excellent.

The DMU has a very sophisticated control system, but we were able to practically use in our environment.

We therefore recommend Sea Marconi as suitable Company for supply of DMU and service for it in the capacity for TECHNOLOGIES FOR THE DECHLORINATION AND DECONTAMINATION OF POLYCHLORINATED BIPHENYLS (PCBs) UNDER THE PROJECT "ENVIRONMENTALLY SOUND MANAGEMENT AND FINAL DISPOSAL OF PCBS IN INDONESIA".

Yours Faithfully,

Akihiro Hatayama
Director and Vice President
PCB Division
Toshiba Environmental Solutions Corporation